



## Branch Manager

### **Our bottom line is different.**

There's something special about working at ATB, and it's been recognized on every [top employer list](#) that matters. Maybe it's our exceptional culture where your [total wellness](#) is supported through market-leading benefits and you're free to bring your whole self to work. Maybe it's our commitment to a growth mindset and our unrelenting thirst for [making it possible](#) for fellow Albertans—even the ones who aren't our clients.

Whatever it is, you won't find a more genuine, driven and knowledgeable group of humans anywhere. We foster a culture of purpose, performance and possibilities. We engage with intense curiosity, and bring our whole selves to work, every day. We know it starts with people like you, so take a chance and start with us.

Department: Everyday Financial Services (EFS)

Paygrade: K-M PFS, dependent on skills/experience

System Job title: Leader 6 thru 9, Retail Banking

Leader: Managing Director Retail Markets

**As ATB's next Branch Manager**, you are a leader and innovator in the community. You're a creative problem solver with an entrepreneurial spirit and a passion for making a difference through your work. ATB branch managers run their branch like it's their own business, and have direct responsibility for increasing revenues and profitability.

- You'll have a growth mindset to develop and implement new and better ways of doing things.
- You'll push the limits of standard banking practices and thoroughly re-imagine customer experiences.
- You'll be bold in pursuing new personal and business relationships.
- You'll support balanced growth and diversified income.



- You'll be a mentor who supports both the personal development and operational competency of the team.

**Accountabilities:**

- Make decisions based on your market and community, and develop plans to increase your customer base.
- Be proactively involved in the community and with your clients, and don't just wait for business to walk through the door.
- Freedom to hire, coach and develop staff in all lines of business.
- Translate opportunity in the community into success in the branch.
- Connect with established customers, colleagues and the community, and spot talent in others.
- Lead, motivate and drive.
- Collaborate with a range of people to get results

**Requirements:**

- 3-5 years previous experience in retail banking or commercial lending
- Post secondary education in business, commerce, or equivalent experience or financial training

**Success at the branch level also means you:**

- Are agile and adaptable to a fast paced business environment
- Possess strong verbal and written communications skills
- Have strong negotiation and relationship building skills
- Demonstrate leadership qualities and experience
- Have success building collaborative relationships both virtually and in person

**At ATB, we know that as you develop in your career, you gain many transferable skills.** If you believe your experience and qualities are what we are looking for, please consider applying!

**Interested?** If you know one of our team members, BEFORE applying, reach out to them and ask them for a referral link to help your application stand out.

**Online applications are preferred.** Please let us know if you require any accommodations.



## **Benefits**

### **Be great. Be you. Believe.**

We are dedicated to building a workforce reflective of the diversity within our communities and creating an environment where every team member has what they need to reach their potential. We encourage candidates from all equity-seeking groups to apply.

### **What happens [next](#)?**

Thank you for applying online. If you are shortlisted for this opportunity, you will hear from us after the posting close date regarding next steps. We might ask you to participate in a [digital interview](#) or phone interview. If you require any accommodations, please let us know.

### **Stay in touch!**

ATB is excited to know you're interested in a career with us! Follow us on [LinkedIn](#), [Facebook](#) and [Instagram](#) to get the inside scoop on what our team is up to.